



VACANCY
Sales Agent Onboarding Specialist
(Fixed Term Contract, 6-12 months)

Company Introduction:

Tara Nawa is seeking a dynamic and driven individual to join our team on a fixed-term contract basis. This is an exciting opportunity for a motivated self-starter to drive agent recruitment and onboarding for a new product launch.

Role Purpose:

The primary responsibility of the Sales Agent Onboarding Specialist is to recruit, onboard, and activate agents for a new product offering. This role is commission-driven and highly sales-oriented, requiring a proactive approach to building a strong network of agents and ensuring their successful integration and performance.

Key Responsibilities:

- Identify, recruit, and onboard agents.
- Provide training and ongoing support to new agents.
- Actively manage the sales pipeline and drive agent activation.
- Achieve set onboarding and sales targets.
- Conduct regular field visits and engagement activities.
- Prepare and submit regular reports on onboarding progress.
- Collaborate with internal teams to address any challenges or feedback from agents.
- Uphold Tara Nawa's professional standards in all interactions.

Minimum Requirements:

- Grade 12 with at least 25 points.
- A sales or marketing degree would be an added advantage.
- 1–2 years proven experience in sales and marketing.
- Experience in managing sales pipelines will be an advantage.
- Excellent verbal and interpersonal communication skills; proficiency in additional languages will be an advantage.
- High attention to detail and tech-savvy.

- Willingness and ability to work in the field.

Contract Details:

- Fixed Term Contract: 6 to 12 months.
- Commission-based remuneration structure.

Application Procedure

- If you meet the requirements for this role and are ready to contribute to the success of our company, please apply through our recruitment portal at www.jobopportunities.net. Ensure your application includes a detailed cover letter, a comprehensive CV, and any relevant certifications.

Closing Date: 4 July 2025 @ 07:00PM