

Walvis Bay Salt Holdings (Pty) Ltd - an equal opportunity employer - through its subsidiary operating companies, is the largest producer of solar sea salt in Sub-Saharan Africa. Inclusive of its value addition processes the Group's annual output is more than 1 million tons of product.

WE ARE HIRING!

VALUE CHAIN SPECIALIST (D1)

Qualifications

- Bachelors degree in Logistics / Supply Chain or similar

Experience

- At least 5 years relevant experience in a logistics / operations related environment
- Exposure in port & shipping logistics
- Understanding / experience in vessel chartering will be recommended.

Licenses Required

- Valid Driver's license

Key Result Areas:

1. Value Chain Optimisation

- Map and analyse the full value chain of the WBSH's value chain process: from the salt mine to customers, port and export.
- Identify inefficiencies, cost drivers, savings potential, & integration opportunities across production, logistics, warehousing and commercial functions.

2. Logistics (Bulk, Break-Bulk, Containerized & Road Freight)

- Apply expert knowledge of bulk and break-bulk logistics to identify operational bottlenecks and advise on corrective actions that improve vessel turnaround and cargo flow.
- Demonstrate sound understanding of containerized shipment operations to assess delays, congestion, and inefficiencies, and recommend practical solutions to resolve delays and enhance throughput.

3. Stakeholder Engagement & Relationship Management

- Build and maintain effective strategic working relationships with regulatory authorities, port authorities, government agencies, external contractors, customers, suppliers, and other key stakeholders.
- Represent WBSH in regulatory consultations, infrastructure negotiations and industry forums to influence outcomes aligned with business objectives.

4. Business Development & Marketing

- Support the development of commercial strategies, pricing models, and customer value propositions.
- Coordinate or participate in promotional activities or trade shows (local & international) and collaborate with marketing and sales teams to position WBSR competitively in domestic and export markets.

5. HSEQ

- Comply to all company HSEQ regulations, policies, standards, housekeeping practices & procedures.
- Adhere to the company's quality management programme and objectives implemented according to statutory legislation and ISO standards.

Summary Of Position

- **Operational Breadth** :Oversees and advises on the full logistics spectrum—bulk, break-bulk, containerized, and road freight—requiring technical fluency and real-time problem-solving across multiple modalities.
- **Stakeholder Influence** :Engages with high-stakes external stakeholders impacting on operational continuity.
- **Strategic Integration** :Aligns logistics execution with broader commercial, marketing, and stakeholder strategies—requiring systems thinking and cross-functional coordination
- **Reputational Exposure** :Represents WBSH in external forums, consultations, and negotiations, often serving as the face of the company in sensitive or high-impact engagements.
- **Problem Resolution via Relationships** :Resolves bottlenecks not only through process redesign but through influence, credibility, and relational capital—a rare blend of technical and interpersonal mastery.

Location: Walvis Bay

Closing Date: Friday 16 January 2026

To apply for this position please visit: https://jobopportunities.net/jobs_search.aspx.

For assistance on the portal, please contact the Tara Nawa team at +264 (064) 402 403.

- The Company reserves the right not to fill this position.
- Only short-listed candidates will be notified, and no documentation will be returned.
- Walvis Bay Salt Holdings (Pty) Ltd is an EQUAL OPPORTUNITY employer - Women and Differently Abled Persons are encouraged to apply.