



---

## **WE HAVE A VACANCY FOR A SALES & OPERATIONS REPRESENTATIVE BASED IN OTJIWARONGO**

---

### **Primary purpose for this position**

The Sales & Operations Representative will be responsible for driving sales growth while supporting operational processes to ensure the efficient supply and delivery of lubrication products to customers. The role combines customer relationship management, sales development, and operational coordination to ensure excellent service delivery to clients within the transport and industrial sectors.

---

### **Key functions and responsibilities**

#### **Sales & Customer Relationship Management**

- Build and maintain strong relationships with both existing and new clients.
- Promote and sell a wide range of lubricants, highlighting product benefits and value to customers.
- Provide clients with technical product information and professional after-sales support.
- Monitor market trends and identify potential new business opportunities.
- Achieve and maintain set sales targets.

#### **Operations & Coordination**

- Coordinate customer orders, deliveries, and stock management to ensure efficient operations.
  - Support operational processes to ensure timely and accurate product supply.
  - Assist with ensuring customer requirements are met through effective planning and coordination.
- 

### **Minimum requirements for this position**

- **Diploma or Certificate in Sales, Marketing, Business Administration, Logistics, or a related field will be advantageous.**
  - Proven experience in **sales and/or operations**, preferably within the **petroleum, lubrication, or industrial supply sector**.
  - Strong **communication, negotiation, and organizational skills**.
  - Ability to balance **customer engagement with operational coordination**.
  - Technical understanding of **lubricants and their applications** will be advantageous.
  - Valid **driver's license** and willingness to travel.
- 

### **Application Procedure**

Applications for this role are exclusively accepted through our recruitment portal at [www.jobopportunities.net](http://www.jobopportunities.net). Please ensure your application includes a **well-crafted cover letter, a comprehensive CV, and authenticated copies of relevant qualifications**.

**Vacancy closes: 20 March 2026**