

# Vacancy

**Position** : REGIONAL MANAGER  
**Grade** : D3  
**Location:** : West Regional Office - Walvis Bay Branch

The Regional Manager reports to the Executive: Sales and Business Development and is responsible for managing and coordinating regional sales, marketing and business development activities of the National Housing Enterprise. The role focuses on promoting NHE housing products and services, driving loan-book portfolio growth, coordinating housing demand assessments, overseeing regional operational performance, and strengthening stakeholder relations with government, local authorities and developers to support sustainable housing delivery and regional business growth.

## KEY PERFORMANCE AREAS

- Manage and coordinate the sales and marketing of NHE housing products and services within the region.
- Drive and coordinate regional business development initiatives to expand NHE's housing delivery and market reach.
- Oversee the growth and management of the regional loan-book portfolio through effective housing finance promotion and client acquisition.
- Coordinate and support housing demand assessments and market intelligence to inform housing development initiatives.
- Coordinate the operational performance of the regional office to ensure efficient service delivery and achievement of business targets.
- Promote NHE housing programmes, projects and development opportunities within the region.
- Strengthen and maintain strategic stakeholder relationships with central government, regional councils, local authorities, developers and other housing sector partners.

- Facilitate the development of staff skills and competencies within the Regional Office and ensure effective team performance.
- Establish and maintain appropriate operational systems and controls to support effective regional operations.

## MINIMUM REQUIREMENTS:

- B-degree in Finance /Marketing/Business Management, Economics, or equivalent qualification. Real Estate Agent Certificate is an added advantage.
- Post graduate qualification in one of these disciplines will be an added advantage
- 5 years of relevant experience of which at least 3 years at management level

## COMPETENCIES REQUIRED:

- Knowledge of home loan financing and risk management;
- People Management skills;
- Project management skills;
- Planning and analytical ability;
- Presentation and problem solving skills;
- Knowledge of how to prepare budgets and project proposals;
- Should possess a high level of emotional intelligence and ability to work under pressure;
- Should have ability to manage diversity, be community oriented and have entrepreneurial flair;
- Excellent communication and negotiation skills
- Good computer skills;
- Possess valid code BE driving licence

Applicants should be Namibian citizens.

NHE is an equal opportunity employer and offers a competitive remuneration and benefits packages. People with disabilities meeting requirements are encouraged to apply. Only shortlisted candidate will be contacted, and no documents will be returned.

Applications should be addressed to:

**The Chief Executive Officer**

**Att: Executive: Human Capital & Strategy**

**NHE Head Office**

**7. Gen. Murtala Muhammed Ave.**

**PO Box 20192,**

**Eros , Windhoek**

and emailed to: [recruitment@nhe.com.na](mailto:recruitment@nhe.com.na)

**CLOSING DATE: 07 APRIL 2026**