

WE ARE HIRING



COUNTER-SALES REPRESENTATIVE

Minimum 5 years' sales experience

Location: Windhoek

Employment Type: Full-Time

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Send your CV with subject matter "Counter-Sales Representative" to hr@nec-namibia.com



Minimum Requirements:

- Minimum 5+ years' sales experience within the retail sector
- Proven experience selling Solar Hot Water Systems, Grundfos Pumps, and solar equipment
- Strong understanding of system sizing and product specifications
- Excellent communication and interpersonal skills
- Energetic, proactive, and target-driven
- Strong problem-solving ability and attention to detail
- Computer literate (quoting systems, email, MS Office)
- Driver's license will be an added advantage

Key Responsibilities:

- Provide professional counter-sales service to walk-in and trade customers
- Advise customers on Solarhart Hot Water Systems, Grundfos Pumps, and off-the-shelf solar equipment
- Accurately size and specify solar systems according to client requirements and project specifications
- Prepare quotations, process orders, and follow up on sales leads
- Build and maintain strong customer relationships
- Proactively identify sales opportunities and upsell relevant products
- Ensure excellent customer service and after-sales support

What We Offer:

- Competitive salary (based on experience)
- Supportive team environment
- Opportunity to grow within a reputable company